



RECORD OF NTIG MONTHLY MEETING

Held: Thursday 20 June 2019 – 7.30am -9am

Venue: Holiday Inn Express Newcastle

Chairperson: Kent Warren

Minutes: Sue Elvers

ATTENDEES: Stewart Ford (Fordtronic Investments), Fiona Okpalogu (Rydges Newcastle), Jim Garis (Hamilton Chamber), Amy De Lore (Hunter Business Chamber), Maddy Koosmen (Hunter Business Chamber), Edmond Power (Novotel Newcastle Beach), Steff Maddison (Quest Newcastle & Newcastle West), Renee Cross (Best Western Plus Apollo International), Rob Fahey (Holiday Inn Express Newcastle), Brooke Palamo (Holiday Inn Express Newcastle), Elyss Larkham (Oakvale Wildlife Park), Melissa Turner (Moonshadow – TQC Cruises), Jake Relf (Quality Hotel Noahs on the Beach), Gwendalyn Burt (Hunter Business Chamber), Lesley Faulkner (Club Macquarie), Mike Hadaway (Premium Bus Services), Richard Hammett (Premium Bus Services), Debra Mackenzie (Quality Hotel Noahs on the Beach), Jason Morrow (Chifley Newcastle), David Harding (Newcastle Connections), Kate Jeffery (City of Newcastle), Dominic May (CoastXP), Anthony Pollock (Hunter Business Chamber), Kent Warren (Novotel Newcastle).

APOLOGIES: Dennis Parker (Luxlift Airport Transport)

1. MEETING OPEN

Meeting opened 8am

2. WELCOME (Kent Warren)

Kent welcomed members and guests.

3. GENERAL MANAGERS UPDATE: (Kent Warren)

Destination Sydney Surrounds - Meeting with Destination Sydney Surrounds North last month at the Novotel. Newcastle doesn't have funding as part of DSS. Advocating for funding in conjunction with the Newcastle City Council to Destination NSW. Wollongong and Newcastle are deemed Metro.

Cruise Terminal – The Port of Newcastle with the Department of Premier and Cabinet have held two workshops with a cross section of attendees including Newcastle Airport, local Councils and individual companies. The Port of Newcastle doesn't see a cruise terminal as the best use of the land. Sydney has 400 cruise ship movements a year and they pay a lot to dock plus the benefit to the economy with the crew accommodation etc. The Government is spending \$40million in Eden for a cruise terminal. The

feedback from the cruise industry is that Newcastle is unsophisticated in terms of on-the-ground coordination of day tours. Newcastle have good tours but unsophisticated in how it is regulated and sold to passengers compared to other ports e.g., Brisbane

Short Term – 11-15 cruises coming into Newcastle

Medium Term – How do we make changes that will be beneficial?

Long Term – Home porting is the ultimate goal.

Administration Support – Kent thanked Fordtronic for the support over the last 6-7 years with administration support. Hunter Business Chamber is now doing it. Excited about access to other events since joining forces with the Hunter Business Chamber. NTIG meetings have moved to Thursdays – an agenda will be sent out very soon. Suggested speaker for next meeting is Helen Parker from Destination NSW.

4. UPCOMING EVENTS –

The Hunter Business Chamber is negotiating to hold the first Regional Tourism Awards in Newcastle to be held 29th July.

The Jockey Club is holding its first \$1 million race meeting one week before the Super Cars in November.

5. **HOST SPEAKER** – Rob Fahey from Holiday Inn Express Newcastle. Holiday Inn Express Newcastle opened 27th March 2019 and has 170 rooms. Brooke is going on maternity leave and Ashlee Martin will be taking over in the meantime. Site inspection offered for those interested.

Committee Members Contact Information

FIRST NAME	LAST NAME	ROLE	EMAIL	PHONE
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6. MEETING CLOSE

Agenda items concluded at 9am

7. NEXT MEETING

TBA